

Real Estate News for Santa Barbara Residents

Presented by William & Rose Marie Reed of Sotheby's International Realty

This issue is dedicated in fond memory of our dear friend and mentor David Pitts.

As you may already know, Pitts & Bachmann Realtors has become Sotheby's International Realty. While Bill, Danielle and I are now part of a global network of offices covering key residential and resort markets around the world, our primary concern remains our clients and communities in the Santa Barbara area. As always, we look forward to assisting you with any of your real estate needs.

Contact William at (805) 896-3002 or Rose Marie at (805) 896-8933. Email: reedreeltr@cox.net. Website: www.reedsbythesea.com

Newsletter

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Check out these free reports

If you would like any or all of these reports please call 805-896-8933 or email reedreeltr@cox.net.

- 1.) The 9 Step System to Get Your Home Sold Fast and For Top Dollar
- 2.) 27 Valuable Tips You Should Know To Get Your Home SOLD FAST and for TOP DOLLAR!
- 3.) 11 High Cost Home Inspection Traps You Should Know About Weeks Before Listing Your Home for Sale
- 4.) 6 Mistakes to Avoid When Trading Up to a Larger Home
- 5.) HOMEBUYERS: How to Save Thousands of Dollars When You Buy
- 6.) 6 Things You Must Know Before You Buy
- 7.) 9 Buyer Traps and How to Avoid Them
- 8.) BUY A HOME WITH ZERO CASH
- 9.) How to Stop Paying Rent and Own Your Own Home

Thank you for your referrals!

Our goal is to provide all our customers with a level of service they have never experienced before.

We wish to thank all of our clients who have supported our success this year. Your success is our own. It is our sincere hope that after the experience you've had working with our team, you will be thrilled enough with our service and expertise that you will tell your family, friends and neighbors about us.

If you know of someone who is buying or selling a home, feel free to give us a call at 805-896-8933 or 805-896-3002 and let us know their name and number.

Thank you for your continued support.

Contact us

We'd love to hear from you.

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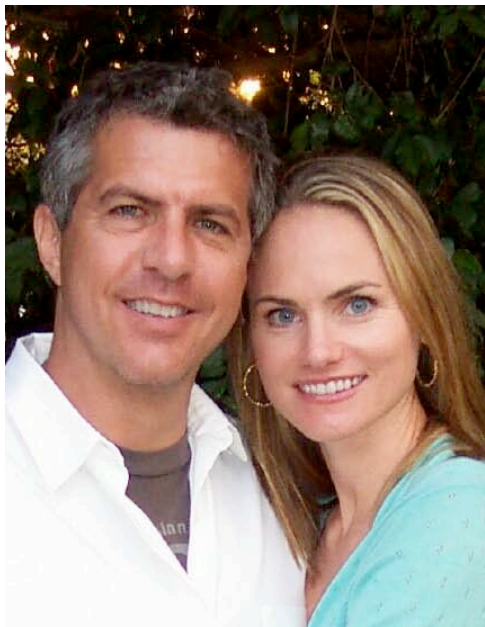
Danielle Seraphine, 805-680-9441,
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24 -hour TOLL FREE "Real Estate HOT-LINE" at 866-743-6829.

For all of your real estate needs, check out our website at www.reedsbythesea.com.

Also, we are creating a one-stop shopping website for all home related services. To try out these new features, visit:

<http://rreed.ismyreagent.com>



Mike & Heidi Hullander purchased their exquisite Santa Barbara home from us many years ago, and are now great friends as well as being a huge referral source to us. They have two magnificent children and are very active in the Santa Barbara community.

Here's what they have to say about us:

"Our experience with Rose and Bill Reed was wonderful. Not only did they find us the perfect house in a difficult market-but they have been a valuable resource since we moved in. With their extensive knowledge of real estate and their positive approach, we do not hesitate to recommend them to all of our friends and family who are looking to sell or buy a home."

Meet Mike Hullander

Dr. Mike Hullander is our "Featured Client" for this season's newsletter. Mike is the Medical Director of Pacific Pain Physicians located at 3045 De La Vina Street, 2nd Floor, Santa Barbara, CA 93105, (805) 563-0363. www.pacificpain.com.

Dr. Hullander is the Medical Director of Pacific Pain Physicians and a partner in Anesthesia Associates of Santa Barbara. He is board certified in both Pain Management and Anesthesiology by the American Society of Anesthesiologists.

After completing his undergraduate degree at Duke University in 1981, Dr. Hullander received his medical degree from the Uniformed Services University School of Medicine at the Naval Regional Medical Center in Bethesda. He then served as a Diving Medical Officer in the US Navy before completing his residency in anesthesiology and pain medicine at the Naval Hospital in San Diego. Since completing his specialty training, he has been active in both clinical and research activities.

Dr. Hullander was the director of the pain clinic at the Naval Regional Medical Center San Diego before moving to Santa Barbara in 1996.

Affiliations:

- International Spine Intervention Society
- American Society of Anesthesiologists
- American Society of Regional Anesthesia
- American Society of Interventional Pain Physicians
- Santa Barbara Medical Society
- California Society of Anesthesiologists
- California Medical Society
- American Medical Association

Text courtesy of www.pacificpain.com



733 San Ysidro Lane



*Enchanting Montecito 'Upper Village' classic enchanting cottage tucked away down a quaint, secluded lane, enclosed by majestic oak trees, towering hedges & flowing with colorful, rich bougainvillea. Additional features include cathedral ceilings, fireplace, French doors & lush green lawn. Close to shops, restaurants & Montecito Union School. **\$3,950,000.***

3117 Calle Noguera



*This enchanting and spacious 4 Bedroom, 3 Bath San Roque home glows with old world classic appeal. Notice loving attention and design details throughout this 1926 updated English Tudor style house. The attached 4th bedroom and bathroom is the perfect private wing for guests with its own separate entrance. **\$1,445,000.***

1270 Franciscan Ct., Unit 5



*A Mediterranean style 3 bedroom, 2 bath, 1st floor unit nestled in the rear of the complex for the optimal location. 'Franciscan Village' is surrounded by spectacular mountains and dazzling beaches. Upgraded amenities inside the condo include newer neutral colored carpets, newer vinyl floor covering, newer stove, cozy fireplace, in unit laundry area, spacious patio, and an oversized 2 car garage. **\$695,000.***

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